

Business Opportunities in Moldova

EBA Moldova

10 May 2017



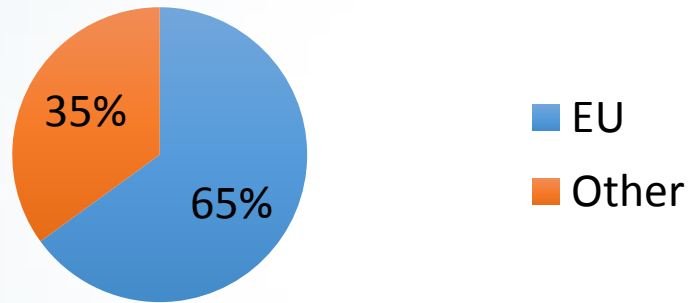
EBA Moldova

- >50 Members
- European investors / Moldovan companies conducting business with EU single market
- Member of European Business Organization World-wide Network – DG GROWTH
- Board Members: Gas Natural Fernosa, PWC, Mobiasbanca/SG, Südzucker, Metro, BCR/Erste Bank, Vernon David, Turcan Cazak, Danube Logistics
- 6 Staff Members: Executive Director, GIZ Advisor, 4 executives

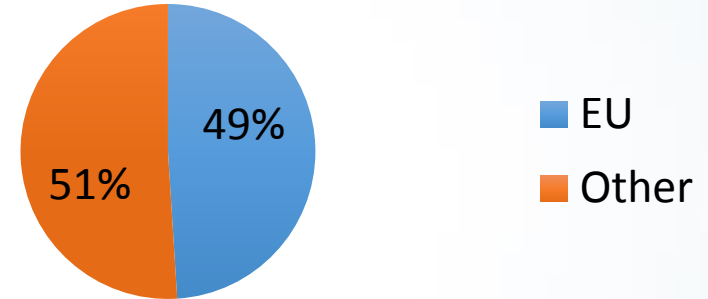


EU – Moldova Economic Relations

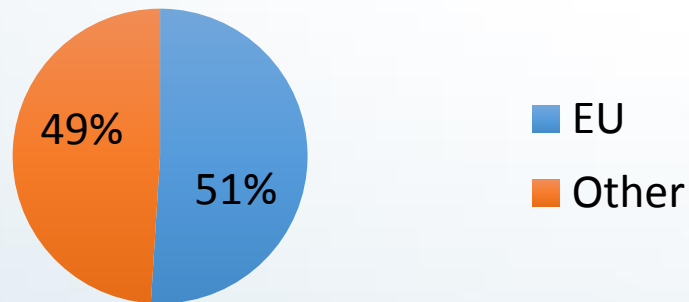
2016 Exports



2016 Imports



2015 FDI



**BUSINESS
PROMOTION**

**MOLDOVA –
EU**

**INFORMATION SUPPORT
MATCHMAKING AND NETWORKING EVENTS
EXPORT ASSIST SERVICE**

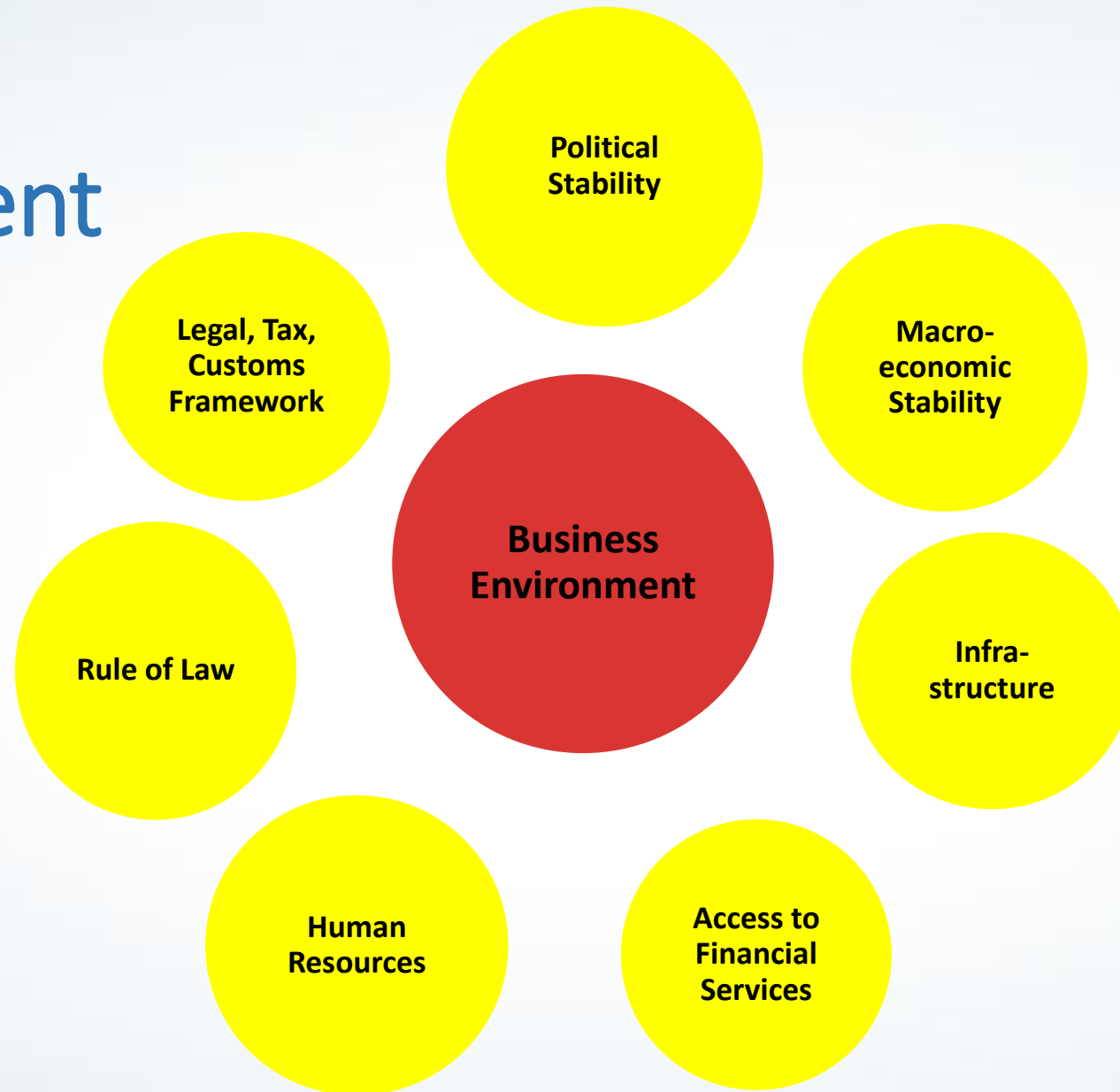
**BUSINESS
SUPPORT**

**WORKSHOPS
SEMINARS**


**BUSINESS
ENVIRONMENT**

**POLICY DIALOGUE - B2G PLATFORMS, OTHER
POSITION PAPERS, BRIEFINGS, ANALITICAL
REPORTS
LEGAL INITIATIVES**

Business Environment



Business Opportunities – Why Moldova?

- Inexpensive, multilingual, well educated Labor Force
 - 6th fastest internet connection in the world
 - 75% of total territory covered in highly fertile black soil (ca. 25,000 km²)
 - Free Trade Agreements – access to 880 million consumers
 - Favorable Tax Framework
- 

Business Opportunities – Export-oriented Growth Sectors

Agriculture / Food Processing



Manufacturing / Automotive



ICT



BPO



Tourism



Business Opportunities - Privatization

113 Public Assets



Business Opportunities – Public Infrastructure

Roads



Railway



Gas Pipeline



Power Sector



Water / Waste Water



District Heating



Business Opportunities – Financial Sector

The logo for MAIB (Moldova Agroindbank) features the letters 'MAIB' in a bold, dark green, sans-serif font. A stylized green leaf-like shape is positioned behind the 'A' and 'I'.

Moldova Agroindbank

Puterea stă în noi



MOLDINDCONBANK

Business Opportunities – Technical Assistance

Public Administration



Tax Administration



Judiciary



Education



Public Health



Legislation



Conclusion

- Improving business environment
- Considerable business opportunities
 - Export-oriented Growth Sectors
 - Privatization
 - Public Infrastructure
 - Financial Sector
 - Technical Assistance



EBA IS HERE TO SUPPORT

Thank you for your attention !

